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AUG 2 1937

U. S. Department of Agriculture

Kansas Seed Company

Salina, Kansas

Dear Sir:

Received with thanks your inquiry and now are pleased to hand you herewith the samples you have asked for, and also our latest Price List. On the following pages you will find some information about a number of crops. If you need any additional information please call on us, and we will always be glad to assist you to the best of our knowledge. Outside of the articles mentioned herein, we carry a complete line of grasses and field seeds. For prices we refer you to the enclosed Price List.

Supplies of seeds are very scarce and prices are rising very rapidly. Mail your order in without any delay, because our next list will be considerably higher.

Cordially yours,

KANSAS SEED COMPANY

Kansas Seed Company

Salina, Kansas



Sweet Clover

For quite a number of years Sweet Clover has established itself as a substitute for Alfalfa, in cases where farmers intend to have a legume temporarily and want to improve the fertility of the soil. If you want a permanent arrangement for Hay and Pasture, Alfalfa can not be surpassed; but if you want to put a field in legumes for two years we can strongly recommend you to use Sweet Clover. It will produce a heavy crop of Hay the first year, the second year you can harvest another crop of hay and the second crop may be gathered for seed if you wish to do so. But the big value of Clover is not so much in the seed crop, what you really want to do is to plow it under before it goes to seed the second year, and you will have your soil wonderfully enriched, ready for any other crop you want to put on, and the yields will tell you how much the Sweet Clover has aided your soil.

When seeding, the quality of your seed should be the first consideration and we cannot emphasize this point too much. If you intend to grow a seed crop, you should buy only the best grades while if you were using the crop for pasture or fertilizer some of the other grades might answer your requirements.

The unhulled seed is not scarified, therefore it is not recommended with a seeding of spring grain. A great deal of this unhulled is used for a real early seeding on a winter grain. Can be sown any time during winter or early spring. The action of the weather softens the seed and aids good germination when growing weather begins.

Kansas Hardy Common Alfalfa

Non-Irrigated, Drouth Resisting

Kansas Hardy Non-irrigated Dry Land Drouth Resisting Common Variety Alfalfa can be successfully grown in every country where intelligent efforts are made. The value of a crop of Kansas Common Alfalfa means prosperity to the farmer. Alfalfa has long been considered one of the major crops in Kansas. There are numerous varieties of Alfalfa and more are being added each year by selection and introduction, but for the country as a whole, the Kansas Common single root system Alfalfa has proven to be all that could be desired. This variety is so well adapted that no one need hesitate to plant it, or wish for anything better. Kansas Common Alfalfa Seed has proven itself to be second to none, particularly when the seed is produced from fields 15 to 20 years old. Only the hardiest plants would survive the age, and the seed from such would undoubtedly produce hardy plants. Kansas Common Alfalfa roots very deep unless prevented by rocks or dry soil. It will produce as much on a thin, dry soil as any other crop, but when there is a chance for it to reach permanent moisture through 10 to 30 feet of good soil, it will, once established, go on producing crops every 30 to 40 days, during the growing season, with very little regard to climatic conditions. Kansas Common Alfalfa is the best crop known to man to furnish a tremendous amount of feed per acre and, at the same time help build up the land. Most crops use up soil fertility, and after you grow them a few years the soil is in poor condition. Kansas Common Alfalfa on the contrary builds up the land. The longer you grow it the better the land becomes. The growing of Kansas Common Alfalfa, and its proper handling and feeding on the farm, will do more to give permanent farm relief than any one thing we know of. It cuts down feeding cost, and means that you can produce good livestock cheaper. Kansas Common Alfalfa is adapted to your climatic conditions, it is the seed you should use in getting started or continuing to increase your acreage of this most valuable American crop.

We know of no crop that is of more interest or value to the American Farmer of today than Alfalfa. We are going to give you as many facts as space will permit showing many advantages of Kansas Common Variety Alfalfa, and want each reader of this page to apply this information to himself and see just how much may be gained by starting now to grow it. There was never a better time to start growing Alfalfa than today.

Hay is high, land needs fertilizing, farmers want a quick crop, and something that will bring large returns on the investment. Kansas Common Variety Alfalfa meets all of these requirements and will even do more. You will be surprised at what Kansas Common Variety Alfalfa will do for you if you are not already familiar with this wonderful crop-producing, soil-improving, money-making plant. The individual growers of Kansas Common Variety Alfalfa are the best testimony we can offer as to its value.

Did you ever see a prosperous farmer once start growing Kansas Common Variety Alfalfa who quit it? Our experience has been that a few acres on a farm leads to a larger acreage.

There is no need of any farmer being short of hay, if he has a good field of Kansas Common Variety Alfalfa. It will produce three crops the driest kind of a year, and when conditions are more favorable, it will make four crops. Any plant that will do this merits a place on each and every farm.

It is not alone in hay that Kansas Common Variety Alfalfa excels, but as a pasture it has great possibilities. All stock are very fond of Alfalfa pasture, but we believe it to be the ideal pasture for hogs. When hogs are turned on an Alfalfa pasture you can stop feeding your high priced corn, for they will make a good growth on Alfalfa alone, but of course we do not recommend growing hogs in this way, as you want to use a little corn and other feeds along with your pasture in order to get the maximum growth on your hogs in the least possible time.

The farmer who did not have Alfalfa this past year was extremely unfortunate. Every farmer who had an Alfalfa field has hay of the finest quality, having obtained a good yield. We have the finest supply of high grade seed that we have ever had and can furnish you the highest quality at real bargain prices.

When and How to Sow Alfalfa

It is far superior to clover as a fertilizer, and there is not nearly the risk of getting a stand, as statistics prove. Fifteen pounds of our best Alfalfa will make an excellent stand and can be sown either in the spring or fall. Our customers are sowing Alfalfa in the spring with their small grain in the same manner as they do clover, and getting excellent stands and results.

Alfalfa is an easy crop to grow. No one ought to fail in growing it. No one need fail. It has been grown successfully in every state in the union and in some parts of nearly every county in every state.

It strongly resembles clover in its habits of growth and in its feeding value. It is very rich in protein and as nutritious as the best mill feeds for dairy cows. Horses, cattle and hogs fatten on Alfalfa pasture or hay. Alfalfa and corn ensilage form an ideal balanced ration for all farm animals.

Alfalfa will grow on soils having a good under-drainage, or where the subsoil is porous. A good crop of Alfalfa is most easily established when following such crops as soy beans, cow peas or clover. But it will do very well when following all crops except kaffir corn or cane. A crop of Sweet Clover plowed under will put soil in an ideal condition for Alfalfa.

Grimm Alfalfa

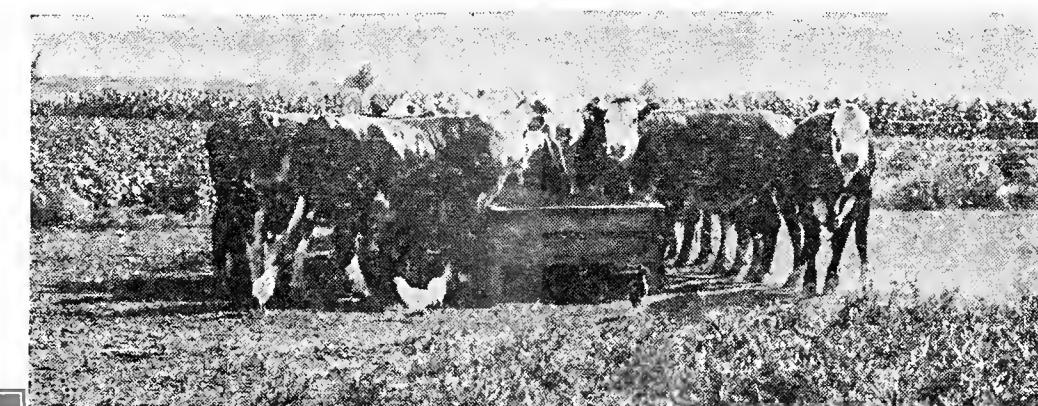
In addition to Kansas Common, we also handle Grimm alfalfa seed, which we can highly recommend. Grimm alfalfa is extremely hardy and vigorous. Our Grimm is all highest quality stock. Big plump berries, high purity and germination.

Lespedeza

If you have ground which is too poor, or too sour to raise either Alfalfa or Clover, we recommend you to use Lespedeza. Lespedeza should be sown in early spring, and will make you a fine hay, or provide good pasture where nothing else will grow. Lespedeza is an annual, and if you want to continue it the next year, you should quit pasturing early enough to give the plants a chance to make seed. It seeds itself out, and will give you a good pasture next year.

Sudan Grass

Every farmer is interested in early pasture. The old feed is getting scarce, and other grasses are not far enough advanced to be pastured. At that time Sudan Grass is a real life saver. It germinates in three or four days, and in a very short time produces a rich and plentiful pasture. If you want it for hay, it excels all other forage crops. It is so fast growing that you can cut three crops of hay in a year of the very highest feeding value.



KANSAS SEED COMPANY
Field, Grass & Garden Seeds
SALINA, KANSAS

DATE _____

AMOUNT ENCLOSED

Cash _____

Post Office _____ } R. F. D. _____

P.O. Order

Section No. _____ Box No. _____

Express Order _____

State _____ County _____

Check

Ship to _____ State _____

2000 words

Name of Railway _____

TOTAL

Is there a freight agent on this railway at your shipping point? _____ If not add to your remittance to cover transportation charges.

Mark How to Ship: Express Freight

If out of varieties ordered can we substitute equal or better in the nearest we can supply?

Be sure to state whether shipment is to be made by Freight or Express. If you want shipment by Parcel Post add sufficient to cover the postage charge unless prices are marked postpaid. If there is no agent at your station add sufficient to your remittance to cover the transportation charges.

KUHN PRINTING CO.

IF C. O. D. SHIPMENT IS WANTED 25% OF THE TOTAL AMOUNT
MUST ACCOMPANY THE ORDER.

KANSAS SEED COMPANY

WHOLESALE PRICE LIST

SALINA, KANSAS

All prices are f. o. b. Salina, Kansas, bags free.

Mar. 3, 1937.

NOTICE!—Non-warranty: Kansas Seed Co. gives no warranty either express or implied as to purity, description, quality, productiveness or any other matter of any seeds it sends out, and it will not be in any way responsible for the crop. Quotations subject to market fluctuations and unsold.

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U. S. Department of Agriculture

WICHITA KANSAS ALFALFA SEED per bu.

Lot 10F \$ 9.60
Lot 5AT 12.50
Lot 4CR 16.80

GRASS ALFALFA

Lot 13B \$15.00
Lot 5TRE Out

SWEET CLOVER Yellow Blossom

Lot 5ART Out
Lot 5EB Out
Unbudded 30¢ per bu.
White Blossom

Lot 5VII Out

CLOVER

Red Clover Lot ROY Out
Alsike Lot BOB Out
Korean Lespedeza 30¢ per bu.

SUDAN GRASS per 100
Lot STAR, Johnson Free \$ 6.00

MILLET
German \$ 6.00
White Millet Out
Siberian 5.00
H. Millet or Proso 5.00

CLOVER ALFALFA

Honey 1 Out
African 1 Out
Kansas 1 Out
Sparta 1 Out
Arla 1 Out
Dakota 1 Out

CLOVER SWEET

Kafir 1 Out
Kafir 2 Out
Fedor 1 5.00
Korean 1 4.00
Nippon 1 4.00
Keweenaw 1 4.00

CLOVER RED

Marshall Out
Black 1 Out

CLOVER SUDAN

Kentucky 100¢
Baptist 100¢
Sparta 100¢
Prairie 10.00
Arla 1 Out

CLOVER KOREAN

Red 1 Ask for price
Orchard 1 " " "
Ergel 1 " " "

CLOVER SIBERIAN

Red 1 " " "
Orchard 1 " " "
Ergel 1 " " "

CLOVER H. MILLET

Red 1 " " "
Orchard 1 " " "
Ergel 1 " " "

PERMANENT PASTURE MIXTURE

Lot 15F Timothy with 32% Alsike \$35.00
Lot 15P Alfalfa, Red Clover, Sweet Clover, Alliaria 16.00

FREE AIR RATE

EXPRESS RATE

2 POST RATE

